Winning Teams **Win!**

ONLINE LEARNING PROGRAM

Complete Course Catalog

3 Competency Tracks:

Leading the Business

Leading the Business:

Great leaders set vision, build alignment, and drive execution. Learn practical approaches to successfully lead your organization toward business success.

Leading Your Team

Leading Your Team: Your

greatest asset is your people -strong teams deliver strong business results. Learn how to effectively lead, develop, and motivate your team.

Leading Yourself

Leading Yourself: Self-leadership is the foundation of effective leadership — you can't lead others until you know how to lead yourself. Learn how to lead with authenticity, emotional intelligence, and presence.



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Leading Your Team	pg 13	
Leading Yourself	pg 22	
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LEADING THE BUSINESS

COMPETENCY TRACK

Leading the Business: Great leaders set vision, build alignment, and drive execution. Learn practical approaches to successfully lead your organization toward business success.

Module	Course Title	
Judgment and Decisiveness	Leading with Judgment and Decisiveness	
Leading a Culture of Execution	Creating a Successful Business Execution Culture	
Leading Innovation	Leading Innovation	
Leading Organizational Vision	Leading through Shared Vision	
Managing Priorities	Leading through Setting and Managing Priorities	
Problem Solving and Decision Making	Leading through Problem Solving and Decision Making	
The Influential Leader	Influencing and Persuading Others	
Thinking Critically	Developing Your Critical Thinking and Cognitive Flexibility	
Thinking Strategically	Leading with Strategic Thinking	
The Digital Leader	Leading with Digital Technology Availa	
The Adaptive Leader	Leading through Disruption Availa	
Customer First Leadership	Leading a Customer-Centric Culture Availa	

Judgment and Decisiveness Leading with Judgment and Decisiveness

Language:	English
Description/Overview:	Judgment and decisiveness enable leaders to make the right decisions, even when circumstances are
	challenging. In this course, you'll learn skills to help you make and execute decisions more effectively, by
	yourself and with your team.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	40 minutes

Title	Asset Type
Leading with Judgment and Decisiveness	Course
Think Smarter: Critical Thinking to Improve Problem-Solving and Decision-Making Skills	Book
Decision Making & Problem Solving Strategies	Book
The Proactive Leader: How to Overcome Procrastination and Be a Bold Decision-Maker	Book
The Little Black Book of Decision Making: Making Complex Decisions with	
Confidence in a Fast-Moving World	Book
Judgment: How Winning Leaders Make Great Calls	Summary
Judgment Calls: Twelve Stories of Big Decisions and the Teams	
That Got Them Right	Audiobook
Left Brain, Right Stuff: How Leaders Make Winning Decisions	Audiobook
Think Again: Why Good Leaders Make Bad Decisions and How to Keep	
It from Happening to You	Audiobook
Effective Risk Management featuring Eddie Obeng	Video
The Four Decision Styles by Marcia Blenko	Video
In Decision Making; Take the Path with the Greatest Value by Peter Neuwirth	Video
Decisions Happen by Colleen Albiston	Video
CEO = Chief Execution Officer by Rita Clifton	Video
Implemented Decisions by Mike Roberto	Video
Why Do Leaders Make Flawed Decisions? By Mike Roberto	Video
Effective Risk Management featuring Eddie Obeng	Video
The Four Decision Styles by Marcia Blenko	Video
In Decision Making; Take the Path with the Greatest Value by Peter Neuwirth	Video
Decisions Happen by Colleen Albiston	Video
CEO = Chief Execution Officer by Rita Clifton	Video
Decision Challenges Techniques Discussion Guide.docx	Resource Document
Decision Challenges Techniques Discussion Guide.ppt	Resource Document
Decision Making Styles Fac Guide.docx	Resource Document
Decision Making Styles Fac Guide.ppt	Resource Document
Decisiveness Execution Fac Guide.docx	Resource Document
Decisiveness Execution Fac Guide.ppt	Resource Document
Need Decisive Discuss Guide.docx	Resource Document
Need Decisive Discuss Guide.ppt	Resource Document
Organizational Knowledge Discuss Guide.docx	Resource Document
Organizational Knowledge Discuss Guide.ppt	Resource Document
Executing Strategies Tool.docx	Resource Document
Need Divisiveness Tool.docx	Resource Document
Organizational Knowledge Tool.doc	Resource Document
Team Challenges Tool.docx	Resource Document
Decision Challenges Tool.docx	Resource Document
Decision Making Style Self Assess.doc	Resource Document
Technique Review Tool.docx	Resource Document

Leading a Culture of Execution Creating a Successful Business Execution Culture

 Language:
 English

 Description/Overview:
 Leaders must execute the strategies they help create. Without execution, a strategy is just an idea. In this course, you'll learn how to build and lead an execution culture that empowers employees to trans late strategy into action.

 Target Audience:
 Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership

 Course Duration:
 50 minutes

Title	Asset Type
Creating a Successful Business Execution Culture	Course
Developing a Business Execution Culture	MIT/SMR
Customer Obsessed: A Whole Company Approach to Delivering	
Exceptional Customer Experiences	Book
The Trust Factor: Negotiating in SMARTnership	Book
Trust, Inc.: How to Create a Business Culture That Will Ignite Passion,	
Engagement, and Innovation	Book
The Fear-Free Organization: Vital Insights from Neuroscience to	
Transform Your Business Culture	Book
It's Not Rocket Science: 4 Simple Strategies for Mastering the Art of Execution	Book
A Sense of Urgency	Audiobook
Execution: The Discipline of Getting Things Done	Audiobook
The 4 Disciplines of Execution: The Secret to Getting Things Done, On Time,	
With Excellence	Audiobook
Execution IS the Strategy: How Leaders Achieve Maximum Results	
in Minimum Time	Summary
Three Steps Leaders Must Take to Frame Work	Video
Success at Execution is About Enabling Others	Video
Alignment Depends on Behaviors by Peter Bregman	Video
Strategy: What's Your Purpose; Picture; Plan; and Part? By Scott Eblin	Video
Create Cultures of Inclusion by Erica Dwahan	Video
Empowerment Rules by Lisa Bodell	Video
How Do You Know If the Strategy is Working by Liz Mellon	Video
Execution Culture App Guide.docx	Resource Document
Execution Culture App Guide.ppt	Resource Document
Leadership and Execution Disc Guide.docx	Resource Document
Operating Plan Fac Guide.docx	Resource Document
Operating Plan Fac Guide.ppt	Resource Document
Strategy Fac Guide.docx	Resource Document
Strategy Fac Guide.ppt	Resource Document
Team Fac Guide.docx	Resource Document
Team Face Guide.ppt	Resource Document
Communicate to Execute Tool.docx	Resource Document
Improving Business Execution Tool.docx	Resource Document
Supporting Empowerment Tool.docx	Resource Document
Positive Leadership Behaviors Self Assessment.docx	Resource Document
Strategy Definition Summary Tool.docx	Resource Document

Leading Innovation **Leading Innovation**

English

Language:

Target Audience: Course Duration:

Description/Overview: Innovation only happens when a company's leaders support it and find ways to bring new ideas and opportunities to life. In this course, you'll learn ways to build and support a successful innovation culture. Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership 49 minutes

Title	Asset Type
Leading Innovation	Course
The Four Lenses of Innovation: A Power Tool for Creative Thinking	Book
Presumptive Design: Design Provocations for Innovation	Book
Design Thinking for Strategic Innovation: What They Can't Teach You at	
Business or Design School	Book
7 Principles of Transformational Leadership: Create a Mindset of Passion,	
Innovation, and Growth	Book
TBD	MIT/SMR
The Reciprocity Advantage: A New Way to Partner for Innovation and Growth	Summary
Disrupt Yourself: Putting the Power of Disruptive Innovation to Work	Audiobook
Innovating: A Doer's Manifesto for Starting from a Hunch, Prototyping Problems,	
Scaling Up, and Learning to Be Productively Wrong	Audiobook
The People Equation: Why Innovation Is People, Not Products	Audiobook
Digital Disruption: Unleashing the Next Wave of Innovation	Audiobook
Jobs To Be Done: A Roadmap for Customer-Centered Innovation	Audiobook
Expertise: The Enemy of Innovation featuring Stephen Shapiro	Video
Why Leaders Need to Frame the Innovation Vision by Marla Capozzi	Video
Where Executives Struggle in Innovation by Marla Capozzi	Video
Building Network Capital by Mike Walsh	Video
Finding Time for Innovation by Marla Capozzi	Video
Psychologically Safe Work Environments by Amy Edmondson	Video
Culture of Change and Innovation by Lisa Bodell	Video
Setting Metrics for Innovation Programs by Lisa Bodell	Video
App Guide Innovation Process.doc	Resource Document
App Guide Innovation Process.ppt	Resource Document
Discuss Guide Innovation Culture. doc	Resource Document
Discuss Guide Innovation Culture. ppt	Resource Document
Fac Guide Team Creativity.doc	Resource Document
Fac Guide Team Creativity.ppt	Resource Document
Encouraging Creativity Tool.docx	Resource Document
Innovation process Tracking Tool.docx	Resource Document
Overcoming Innovation Onstavles.docx	Resource Document
Problem Definition Tool.docx	Resource Document
A Case for Innovation Tool.docx	Resource Document
Innovation Culture Self Assessment.docx	Resource Document

Leading Organizational Vision Leading through Shared Vision

Language:	English
Description/Overview:	A powerful vision, clearly articulated, motivates people to take action and drives business results. In this
	course, you'll learn how to create and communicate a realistic and actionable vision that inspires
	commitment from people.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	41 minutes

Title	Asset Type
Leading through Shared Vision	Course
Anticipate: The Art of Leading by Looking Ahead	Book
Future Smart: Managing the Game-Changing Trends that will Transform Your World	Book
Full Steam Aheadl: Unleash the Power of Vision in Your Work and Your Life, Second Editior	n Book
Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers	Book
Boundary Spanning Leadership: Six Practices for Solving Problems, Driving Innovation	
and Transforming Organizations	Summary
Making Ideas Happen: Overcoming the Obstacles Between Vision and Reality	Audiobook
Organizational Purpose: Start with Why, featuring Simon Sinek	Video
The Six Questions to Organizational Clarity, featuring Patrick Lencioni	Video
The Most Important Leadership Practice: Inspire and Share a Vision, featuring Jim Kouzes	Video
Essentialism for Senior Leaders, featuring Greg McKeown	Video
Inspiring Leaders by Darren Cassidy	Video
To Be Inspiring Be Inspired Yourself by Srikumar Rao	Video
How to Communicate a Vision by Steve Radcliffe	Video
Plan Together by Darren Cassidy	Video
Organizational Purpose: Start with Why, featuring Simon Sinek	Video
The Six Questions to Organizational Clarity, featuring Patrick Lencioni	Video
The Most Important Leadership Practice: Inspire and Share a Vision, featuring Jim Kouzes	Video
Essentialism for Senior Leaders, featuring Greg McKeown	Video
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To Be Inspiring Be Inspired Yourself by Srikumar Rao	Video
How to Communicate a Vision by Steve Radcliffe	Video
Plan Together by Darren Cassidy	Video
Develop Powerful Realistic Vision App Guide.ppt	Resource Document
Develop Powerful Realistic Vision App Guide.docx	Resource Document
Planning to Communicate Vision App Guide.docx	Resource Document
Planning to Communicate Vision App Guide.ppt	Resource Document
Vision Action Fac Guide.docx	Resource Document
Vision Action Fac Guide.ppt	Resource Document
Vision Catalyst Fac Guide.docx	Resource Document
Vision Catalyst Fac Guide.ppt	Resource Document
Visionary Leadership Discuss Guide. docx	Resource Document
Visionary Leadership Discuss Guide. ppt	Resource Document
Organizational Conversation Tool.docx	Resource Document
Realistic Vision Tool.docx	Resource Document
Vision Catalyst Tool.docx	Resource Document
Vision Contest Tool.docx	Resource Document
Vision Roll Out Tool.docx	Resource Document
Vision Statements Tool.docx	Resource Document
Vision Communication Self Assess.docx	Resource Document
Visionary Leadership Self Assess.docx	Resource Document

Managing Priorities Leading through Setting and Managing Priorities

Language:	English
Description/Overview:	When you have limited resources and multiple goals, you have to know how to zero in on what's most
	important and focus on achieving it. In this course, you'll learn how to define and follow through on priorities for yourself and others.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	47 minutes

Title	Asset Type
Leading through Setting and Managing Priorities	Course
Compete Smarter, Not Harder: A Process for Developing the Right Priorities	
Through Strategic Thinking	Book
Setting Priorities: Personal Values, Organizational Results	Book
Yes, I Can! Using Visualization To Achieve Your Goals	Book
Beyond Goals: Effective Strategies for Coaching and Mentoring	Book
TBD	MIT/SMR
Getting Things Done	Summary
Focus: Achieving Your Highest Priorities	Audiobook
I Know How to Set Goals, So Why Don't I Achieve Them?	Audiobook
The 4 Disciplines of Execution: Achieving Your Wildly Important Goals	Audiobook
Setting Goals in Four Dimensions by Allison Rimm	Video
Achieve Goals with If-Then Plans by Heidi Grant Halvorson	Video
Positive Versus Negative Motivators by Colin Gautrey	Video
Do the Hard Things First by Greg McKeown	Video
How to Become an Essentialist by Greg McKeown	Video
The Leader's Role in Managing Complexity by Kelly Thompson	Video
Setting Goals in Four Dimensions by Allison Rimm	Video
Achieve Goals with If-Then Plans by Heidi Grant Halvorson	Video
Positive Versus Negative Motivators by Colin Gautrey	Video
Do the Hard Things First by Greg McKeown	Video
How to Become an Essentialist by Greg McKeown	Video
The Leader's Role in Managing Complexity by Kelly Thompson	Video
Getting Organized Fac Guide.docx	Resource Document
Getting Organized Fac Guide.ppt	Resource Document
Realistic Goals Discuss Guide.docx	Resource Document
Realistic Goals Discuss Guide.ppt	Resource Document
Start with Yourself App Guide.docx	Resource Document
Start with Yourself App Guide.ppt	Resource Document
Strategic Framework Fac Guide.docx	Resource Document
Strategic Framework Fac Guide.ppt	Resource Document
Using Priority Matrix Fac Guide.docx	Resource Document
Using Priority Matrix Fac Guide.ppt	Resource Document
Discretionary Time Tool.docx	Resource Document
Leadership Vision Value Tool.docx	Resource Document
Personality Type Self Assess.docx	Resource Document
Priority Disruptions Tool.docx	Resource Document
Priority Matrix Tool.docx	Resource Document
Strategic Framework Tool.docx	Resource Document
Values Drivers Self Assess.docx	Resource Document
Getting Organized Self Asses.docx	Resource Document
Realistic Goals Self Assess.doc	Resource Document

Problem Solving and Decision Making Leading through Problem Solving and Decision Making

Language:	English
Description/Overview:	The hallmark of leadership is being able to work through problems and make tough decisions using the
	skills and experience of your team. In this course, you'll learn how to use a three stage approach to
	engage your team in this effort.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	59 minutes

Title	Asset Type
Leading through Problem Solving and Decision Making	Course
Stop Guessing: The 9 Behaviors of Great Problem Solvers	Book
The Diagrams Books: 50 Ways to Solve any Problem Visually	Book
What's Your Problem?: Identifying and Solving the Five Types of Process Problems	Book
The Decision Book: 50 Models for Strategic Thinking	Summary
Boundary Spanning Leadership: Six Practices for Solving Problems, Driving Innovation	
and Transforming Organizations	Summary
Creativity and Problem Solving	Audiobook
William Mitchell: Situations vs. Problems	Video
Decision Making as a Skillful Collaboration by Larry Dressler	Video
Decision Making for Tentative Decision Makers by Steve Radcliffe	Video
Decisions Happen by Colleen Albiston	Video
A Better Way to Find Solutions by Mark Levy	Video
Improve Decision Making Through Debate by Liz Wiseman	Video
Four Steps to Solving a Problem by Mark Levy	Video
Why Do Leaders Make Flawed Decisions by Mike Roberto	Video
Implemented Decisions by Mike Roberto	Video
Defining a Problem Fac Guide.docx	Resource Document
Defining a Problem Fac Guide.ppt	Resource Document
Problem Solving Process Fac Guide.docx	Resource Document
Problem Solving Process Fac Guide.ppt	Resource Document
Technique Practice App Guide.docx	Resource Document
Technique Practice App Guide.ppt	Resource Document
Thinking and Interpersonal Skills Fac Guide.docx	Resource Document
Thinking and Interpersonal Skills Fac Guide.ppt	Resource Document
Best Alternative Tool.docx	Resource Document
Brainstorming Phrase Tool.docx	Resource Document
Ease and Effect Matrix Tool.docx	Resource Document
Fishbone Cause Effect Diagram Tool.docx	Resource Document
Genuine Dialogue Tool.doc	Resource Document
PMI Analysis Tool.docx	Resource Document
Problem Identification Tool.docx	Resource Document
Problem Solving Worksheet.docx	Resource Document
Sample Questions Tool.docx	Resource Document
Skillful Collaboration Tool.docx	Resource Document
The Devils Advocate Tool.docx	Resource Document
The Five Whys Tool.docx	Resource Document
Your Problem and Decisions Tool.docx	Resource Document
Critical Thinking Self Assessment.docx	Resource Document

The Influential Leader Influencing and Persuading Others

Language:	English
Description/Overview:	To get things done, leaders must be able to influence and persuade others. In this course, you'll learn
	to use a process for influencing and persuading that sets a stage, appeals to your audience, makes your
	case, and gets commitment.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	51 minutes

Influencing and Persuading OthersCoreHow to Speak Paciple Reality Listen: The Straight-Taiking Ruide Losting Business-Her Profit of Kindness: How to Influence Others, Establish Trust, and Build Lasting Business-Elements of Influence: The Art of Getting Others to Follow Your LeadBook7 Scorets of Persuasion: Leading-Edge Neuromarketing Techniques to Influence.MIT/SMRPersuasion Equation: The Sublite Science of Getting Your WaySummoryLeading Through Language: Choosing Works That Influence and InspireAudiobookRead Influence: Persuade Without Pushing and Gain Without Giving InAudiobookWaintum Influence: The Zubriersal Laws of Power Persuasion, Science IdAudiobookColin Gustrey: The Case for Influential LeadershipVideoReal Influence: By Bub Without Power Persuasion, Science IdVideoReal Influence: By Bub Without Space Power Persuasion, Science IdVideoBuilding Influence: The Zubriersal Laws of Power Persuasion, Science IdVideoFacing Oposition Biotics GuidedocxVideoReal Influence by Bub BurgVideoBuilding Influence by Bub ParkVideoScience DocumentVideoFacing Oposition Discus GuidedocxResource DocumentFacing Oposition Discus GuidedocxResource DocumentFording Oposition Discus GuidedocxResource DocumentFording Commit ParkResource DocumentFording Commit ParkResource DocumentFording Oposition Discus GuidedocxResource DocumentFording Commit ParkResource DocumentFording Commit ParkResour	Title	Asset Type
The Profit of Kindness: How to Influence Others, Establish Trust, and Build Lasting BusinessRelationshipsElements of Influence: The Art of Getting Others to Follow Your LeadBookTBOMIT/SMRPersuasion: Leading-Edge Neuromarketing Techniques to Influence AnyoneMIT/SMRPersuasion Equation: The Subtle Science of Getting Your WayAudiobookReading Through Language: Choosing Words That Influence and InspireAudiobookRead Influence: Persuade Without Pushing and Gain Without Giving InAudiobookMaximum Influence: The L2 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influence without ManipulationAudiobookColin Gautrey: The Case for Influence Stablish Trust, and Build Lasting Without Giving InAudiobookBuilding Influence Inside Your Company by Dorie ClarkVideoBuilding Influence by Bob BurgVideoAn Alternative to Persuasion Jou Pan PinkVideoInfluence Comes from Trust by Sue PowellVideoResoure DocumentResoure DocumentFacing Opposition Discus Guide.docxResoure DocumentKnow Audience App Guide.docxResoure DocumentNow Audience App Guide.pptResoure DocumentPersuasive Techniques Fac Guide.docxResoure DocumentTypes of Power Fac Guide.docxResoure DocumentAudience Experiment Tool.docxResoure DocumentAudience Experime	Influencing and Persuading Others	Course
Elements of Influence: The Art of Getting Others to Follow Your LeadBook7 Secrets of Persuasion: Leading-Edge Neuromarketing Techniques to Influence AnyonBookPersuasion Equation: The Subtle Science of Getting Your WaySummaryLeading Through Language: Choosing Words That Influence and InspireAudiobookHow to Change Minds: The Art of Influence without ManipulationAudiobookMaximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Bob BurgVideoBuilding Influence Inside Your Company by Dorie ClarkVideoAn Alternative to Persuasion by Dan PlnkVideoRespond Instead of React by Bob BurgVideoRespond Instead of React by Bob BurgVideoKnow Audience App GuidedocxResource DocumentKnow Audience App GuidedocxResource DocumentPersuasive Techniques Fac Guide.pptResource DocumentTypes of Power Fac Guide.docxResource DocumentTypes of Power Fac Guide.docxResource DocumentTypes of Power Fac Guide.docxResource DocumentAudience Inside App Guide.docxResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience Considerations Tool.docxResource DocumentAudience Considerations Tool.docx	How to Speak so People Really Listen: The Straight-Talking Guide to Communicating with	Influence and
7 Secrets of Persuasion: Leading-Edge Neuromarketing Techniques to Influence AnyonBookTBDMIT/SMRPersuasion Equation: The Subtle Science of Getting Your WaySummaryLeading Through Language: Choosing Words That Influence and InspireAudiobookReal Influence: Persuade Without Pushing and Gain Without Giving InAudiobookNow to Change Minds: The Art of Influence without ManipulationAudiobookNammu Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Mark GoulstonVideoBuilding Influence Inside Your Company by Dorie ClarkVideoInfluence by Grant Sub Sup PowellVideoInfluence Comes from Trust by Sue PowellVideoReading Opposition Discuss GuideAccxResource DocumentFacing Opposition Discuss GuideAccxResource DocumentKnow Audience App GuideActxResource DocumentKnow Audience App GuideActxResource DocumentPersuasive Techniques Fac GuideActxResource DocumentTypes of Power Fac GuideActxResource DocumentTypes of Power Fac GuideActxResource DocumentAudience Consideration TooldocxResource DocumentAudience Sup GuideActxResource DocumentTypes of Power Fac GuideActxResource DocumentTypes of Power Fac GuideActxResource DocumentAudience Consideration TooldocxResource DocumentAudience Consideration TooldocxResource Document<	The Profit of Kindness: How to Influence Others, Establish Trust, and Build Lasting Busines	ss Relationships
TBDMIT/SMRPersuasion Equation: The Subtle Science of Getting Your WaySummaryLeading Through Language: Choosing Words That Influence and InspireAudiobookReal Influence: Persuade Without Pushing and Gain Without Giving InAudiobookHow to Change Minds: The Art of Influence without ManipulationAudiobookMaximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoReal Influence by Bob BurgVideoReal Influence Inside Your Company by Dorie ClarkVideoAn Alternative to Persuasion by Dan PinkVideoInfluence Comes from Trust by Sue PowellVideoRespond Instead of React by Bob BurgVideoFacing Opposition Discuss Guide.pptResource DocumentKnow Audience App Guide.pptResource DocumentKnow Audience App Guide.pptResource DocumentPersuasive Techniques Fac Guide.docxResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience Instead For React Guide.docxResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience App Guide.pptResource DocumentAudience Instead For React Guide.pptResource DocumentAudience Instead For React Guide.pptResource DocumentAudience Considerations Tool.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Considerations Tool.docxResource Document <td>Elements of Influence: The Art of Getting Others to Follow Your Lead</td> <td>Book</td>	Elements of Influence: The Art of Getting Others to Follow Your Lead	Book
Persuasion Equation: The Subtle Science of Getting Your WayAudiobookLeading Through Language: Choosing Words That Influence and InspireAudiobookReal Influence: Persuade Without Pushing and Gain Without Giving InAudiobookMaximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Bob BurgVideoBuilding Influence Influence by Bob BurgVideoAn Alternative to Persuasion by Dan PinkVideoAn Alternative to Persuasion by Dan PinkVideoRespond Instead of React by Bob BurgVideoFacing Opposition Discuss Guide docxResource DocumentFacing Opposition Discuss Guide.pptResource DocumentKnow Audience App Guide.docxResource DocumentPersuasive Techniques Fac Guide.docxResource DocumentTypes of Power Fac Guide.docxResource DocumentTypes of Power Fac Guide.docxResource DocumentYupes of Power Fac Guide.docxResource DocumentAudience Ange Guide.docxResource DocumentYupes of Power Fac Guide.docxResource DocumentYupes of Power Fac Guide.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Insuer Stool.docxResource DocumentAudience Considerations Tool.docxResource DocumentTypes of Power Fac Guide.potResource DocumentAudience Considerations Tool.docxResource DocumentAudience Ins	7 Secrets of Persuasion: Leading-Edge Neuromarketing Techniques to Influence Anyone	Book
Leading Through Language: Choosing Words That Influence and InspireAudiobookReal Influence: Persuade Without Pushing and Gain Without Giving InAudiobookHow to Change Minds: The Art of Influence without ManipulationAudiobookMaximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Mark GoulstonVideoBuilding Influence Inside Your Company by Dorie ClarkVideoAn Alternative to Persuasion by Dan PinkVideoInfluence Comes from Trust by Sue PowellVideoRespond Instead of React by Bob BurgVideoFacing Opposition Discuss Guide.docxResource DocumentFacing Opposition Discuss Guide.docxResource DocumentKnow Audience App Guide.docxResource DocumentPersuasive Techniques Fac Guide.pptResource DocumentTypes of Power Fac Guide.docxResource DocumentTypes of Power Fac Guide.docxResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience Considerations Tool.docxResource DocumentAudience Suse Tool.docxResource DocumentAudience Suse Tool.docxResource DocumentAudience Suse Tool.docxResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience App Guide.docxResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience App Guide.docxResource DocumentTypes of Power Fac Guid	TBD	MIT/SMR
Real Influence: Persuade Without Pushing and Gain Without Giving InAudiobookHow to Change Minds: The Art of Influence without ManipulationAudiobookMaximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gutrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Bob BurgVideoReal Influence hy Bob SurgVideoBuilding Influence Inside Your Company by Dorie ClarkVideoInfluence Comes from Trust by Sue PowellVideoRespond Instead of React by Bob BurgVideoReading Opposition Discuss Guide.docxResource DocumentFacing Opposition Discuss Guide.docxResource DocumentKnow Audience App Guide.docxResource DocumentPersuasive Techniques Fac Guide.docxResource DocumentPersuasive Techniques Fac Guide.docxResource DocumentTypes of Power Fac Guide.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Suse Tool.docxResource DocumentFacing Opposition Tool.docxResource DocumentFacing Opposition Tool.docxResource DocumentFacing Opposition Tool.docxResource Document	Persuasion Equation: The Subtle Science of Getting Your Way	Summary
How to Change Minds: The Art of Influence without ManipulationAudiobookMaximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Mark GoulstonVideoBuilding Influence Inside Your Company by Dorie ClarkVideoAn Alternative to Persuasion by Dan PinkVideoInfluence Comes from Trust by Sue PowellVideoRespond Instead of React by Bob BurgVideoFacing Opposition Discuss Guide.docxResource DocumentFacing Opposition Discuss Guide.pptResource DocumentKnow Audience App Guide.pptResource DocumentKnow Audience App Guide.pptResource DocumentPersuasive Techniques Fac Guide.pptResource DocumentTypes of Power Fac Guide.pptResource DocumentAudience Considerations Tool.docxResource DocumentAudience Influence Influe	Leading Through Language: Choosing Words That Influence and Inspire	Audiobook
Maximum Influence: The 12 Universal Laws of Power Persuasion, Second EditionAudiobookColin Gautrey: The Case for Influential LeadershipVideoThe Law of Influence by Bob BurgVideoReal Influence by Mark GoulstonVideoBuilding Influence Inside Your Company by Dorie ClarkVideoAn Alternative to Persuasion by Dan PinkVideoInfluence Comes from Trust by Sue PowellVideoRespond Instead of React by Bob BurgVideoFacing Opposition Discuss Guide.optResource DocumentFacing Opposition Discus Guide.optResource DocumentKnow Audience App Guide.optResource DocumentPersuasive Techniques Fac Guide.optResource DocumentPersuasive Techniques Fac Guide.optResource DocumentTypes of Power Fac Guide.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Considerations Tool.docxResource DocumentAudience Instead State St	Real Influence: Persuade Without Pushing and Gain Without Giving In	Audiobook
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	You Your Audience Self Assessment.docx	Resource Document

Thinking Critically Developing Your Critical Thinking and Cognitive Flexibility

Language:	English
Description/Overview:	As a leader, making tough decisions requires thinking critically. In this course, you'll learn about the
	stages of critical thinking, and the benefits of using cognitive flexibility and skepticism to help you make
	the best decision.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	54 minutes

Title	Asset Type
Developing Your Critical Thinking and Cognitive Flexibility	Course
Think Smarter: Critical Thinking to Improve Problem-Solving and Decision-Making Skills	Book
Critical Thinking	Book
An Introduction to Critical Thinking and Creativity: Think More, Think Better	Book
The Critical Thinking Tool Kit: Spark Your Team's Creativity with 35 Problem	
Solving Activities	Book
Six Thinking Hats	Summary
Winning the Brain Game: Fixing the 7 Fatal Flaws of Thinking	Audiobook
Thinking for a Living: How to Get Better Performances and Results from	
Knowledge Workers	Audiobook
Knowing When to Think Critically featuring Lisa Callahan	Video
Challenge Your Assumptions to Avoid Confirmation Bias featuring Steve Shapiro	Video
Nurturing Your Own Creative Thinking featuring Gaia Grant	Video
When and Where Do You Do Your Best Thinking? by Lisa Bodell	Video
Creative Solutions Require Determination; Not Luck by Gaia Grant	Video
Leading Through Critical Thinking by Dwayne Spradlin	Video
A Better Way to Find Solutions by Mark Levy	Video
Brainstorming Begins with Questions by Mark Levy	Video
Intake Stage App Guide.docx	Resource Document
Intake Stage App Guide.ppt	Resource Document
Investigate Act Stages App Guide.docx	Resource Document
Investigate Act Stages App Guide.ppt	Resource Document
Analytical Techniques for Critical Thinking Tool.docx	Resource Document
Assessing Information Tool.docx	Resource Document
Intake Stage Tool.docx	Resource Document
Investigate Act Stages Tool.docx	Resource Document
Organizational Assumption Tool.docx	Resource Document
Question List Tool.docx	Resource Document
Stages Critical Thinking Tool.docx	Resource Document
Uncritical Thinking Tool.docx	Resource Document
Bias Emotion Self Assess.docx	Resource Document
Critical Thinking Characteristics Self Assess.docx	Resource Document

Thinking Strategically Leading with Strategic Thinking

Language:	English
Description/Overview:	Charting the future requires leaders to think strategically. Strategic thinking synthesizes information
	and ideas for competitive advantage and future success. In this course, you'll learn how to promote and
	apply strategic thinking.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for
	effective leadership
Course Duration:	51 minutes

Title	Asset Type
Leading with Strategic Thinking	Course
Strategic Thinking: A Nine Step Approach to Strategy and Leadership for	
Managers and Marketers, 3rd edition	Book
Leading with Strategic Thinking: Four Ways Effective Leaders Gain Insight,	
Drive Change, and Get Results	Book
Demystifying Strategic Thinking: Lessons from Leading CEOs	Book
Strategic Decision Making: A Discovery-Led Approach to Critical Choices in	
Turbulent Times	Book
The Art of Opportunity: How to Build Growth and Ventures Through Strategic	
Innovation and Visual Thinking	Book
The Art and Discipline of Strategic Leadership: Drive Breakthrough Strategic	
Thinking Throughout Every Level of Your Organization	Summary
Elevate: The Three Disciplines of Advanced Strategic Thinking	Audiobook
Business Strategy (The Brian Tracy Success Library)	Audiobook
The Strategic Leader's Roadmap: 6 Steps for Integrating Leadership and Strategy	Audiobook
Edge Strategy: A New Mindset for Profitable Growth	Audiobook
Game-Changer: Game Theory and the Art of Transforming Strategic Situations	Audiobook
Herminia Ibarra: How to Think Strategically	Video
Max McKeown - Strategic Thinking: The Difference Between a Leader and a Manager	Video
David Rock: How Leaders Can Improve the Quality of People's Thinking	Video
When and Where Do You Do Your Best Thinking? by Lisa Bodell	Video
Strategic Thinking by Glen Senk	Video
Sense Making In Strategic Planning by Peter Sheahan	Video
How to Think Strategically by Herminia Ibarra	Video
Discuss Guide Creating Strategic Thinking Climate.docx	Resource Document
Discuss Guide Creating Strategic Thinking Climate.ppt	Resource Document
Fac Guide Balance Strategic Thinking.docx	Resource Document
Fac Guide Balance Strategic Thinking.ppt	Resource Document
Fac Guide Strategic Thinking Competencies.docx	Resource Document
Fac Guide Strategic Thinking Competencies.ppt	Resource Document
Balanced Thinking Tool.docx	Resource Document
Conditions Strategic Thinking Tool.docx	Resource Document
Formulating Ideas Tool.docx	Resource Document
Gathering Information Tool.docx	Resource Document
Phases Strategic Thinking Tool.docx	Resource Document
Planning for Action Tool. docx	Resource Document
Strategic Thinkers Tool.docx	Resource Document
Strategic Thinking Definition Tool.docx	Resource Document
Contrasting Attributes Self Assessment.docx	Resource Document
Strategic Thinking Competencies Self Assessment.docx	Resource Document

LEADING YOUR TEAM

Leading Your Team: Your greatest asset is your people—strong teams deliver strong business results. Learn how to effectively lead, develop, and motivate your team.

Module	Course Title	
Building and Leading Teams	Building and Leading Successful Teams	
Developing People	Leading by Developing People	
Embracing Diversity	Leading Diversity	
Leader as Coach	Developing Successful Coaching Relationships	
Leading Through Change Leading Through the Challenge of Change		
Leading Virtually Leading Virtually		
Managing Conflict Leading Others through Conflict		
Cross Cultural Leadership	Leading Across Cultures Available Q3	
Leader as Motivator	Motivational Leadership Available Q4	

Building and Leading Team Building and Leading Successful Teams

 Language:
 English

 Description/Overview:
 Teamwork is essential to successful business practice. Permanent or temporary, workgroups need to function efficiently and effectively. In this course, you'll learn how to construct and lead teams, while avoiding and mitigating dysfunction.

 Target Audience:
 Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership

 Course Duration:
 1 hour

Title	Asset Type
Building & Leading Successful Teams	Course
Committed Teams: Three Steps to Inspiring Passion and Performance	Book
Building & Leading Teams	MIT/SMR
Extreme Teams: Why Pixar, Netflix, Airbnb, and Other Cutting-Edge Companies	
Succeed Where Most Fail	Book
Strengths-Based Leadership: Great Leaders, Teams, and Why People Follow	Book
The Five Dysfunctions of a Team: A Leadership Fable	Book
Choosing to Change: An Alternative Understanding of Change Management	Book
Lead Inside the Box: How Smart Leaders Guide Their Teams to Exceptional Results	Audiobook
Companies Don't Succeed, People Do: 50 Ways to Motivate Your Team	Audiobook
Make the SHIFT: The Proven Five-Step Plan to Success for Corporate Teams	Audiobook
Bare Knuckle People Management: Creating Success with the Team You Have -	
Winners, Losers, Misfits, and All	Audiobook
Divide or Conquer: How Great Teams Turn Conflict Into Strength	Summary
Creativity is a Collaborative Activity	Video
How to Build Trust in a Team	Video
Innovative Teams Do Have an I	Video
Tips on Team Collaboration	Video
Teamwork Makes the Dream Work by John Maxwell	Video
People Follow What They See by John Maxwell	Video
Reframing Work for Success by Amy Edmondson	Video
Managing Conflict in High Performance Teams by Howard Guttman	Video
Succeeding as a Team Leader by Pat Lencioni	Video
Facilitating Chaos In Teams by Myles Downey	Video
Stages Team Development Fac Guide.docx	Resource Document
Stages Team Development Fac Guide.pt	Resource Document
Successful Team Discuss Guide.docx	Resource Document
Successful Team Discuss Guide.ppt	Resource Document
Team Communication Fac Guide.docx	Resource Document
Team Communication Fac Guide.ppt	Resource Document
Team Guidelines App Guide.docx	Resource Document
Team Guidelines App Guide.ppt	Resource Document
Team Purpose Discuss Guide.docx	Resource Document
Team Purpose Discuss Guide.ppt	Resource Document
Communications Methods Tool.docx	Resource Document
Team Guidelines Tool.docx	Resource Document
Team Meetings Tool.docx	Resource Document
Team Participation Tool.docx	Resource Document
Team Vision Purpose Tool.docx	Resource Document
Team Characteristics Self Assessment.docx	Resource Document

Developing People Leading by Developing People

Language:	English
Description/Overview:	Good leaders promote development so that everyone can reach their highest potential. In this course,
	you'll explore myths and challenges of development and learn ways to encourage, perform, and
	set standards for development of others.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	46 minutes

Title	Asset Type
Leading by Developing People	Course
Misplaced Talent: A Guide to Making Better People Decisions	Book
5 Critical Conversations to Talent Development: Tips, Tools & Intelligence for Developing Talent	Book
Developing Exemplary Performance One Person at a Time	Book
Measuring the Success of Employee Engagement: A Step-by-Step Guide for	
Measuring Impact and Calculating ROI	Book
Developing Employees Who Love to Learn: Tools, Strategies, and Programs for	
Promoting Learning at Work	Summary
Talent Unleashed: 3 Leadership Conversations to Ignite the Unlimited Potential in People	Audiobook
The Talent Masters: Why Smart Leaders Put People Before Numbers	Audiobook
Companies Don't Succeed, People Do: 50 Ways to Motivate Your Team	Audiobook
Leading the Unleadable: How to Manage Mavericks, Cynics, Divas, and	
Other Difficult People	Audiobook
Jason Jeffay, Developing Others	Video
Lee Caraher, "Because I Said So" No Longer Works	Video
Delivering Results While Developing People, with Kelly Thompson	Video
Accountability Raises Employee Performance, with Peter Bregman	Video
Motivation Misconceptions by Susan Fowler	Video
The Best Managers Catalyze Strengths by Stephen Harding	Video
Create an Environment for Leadership Development—Not a Program by David Marquet	Video
Balancing Performance and Potential by Jason Jeffay	Video
How Leaders Can Improve the Quality of People's Thinking by David Rock	Video
Make Time for Self-Development by Srikumar Rao	Video
App Guide Developing Employees.docx	Resource Document
App Guide Developing Employees.ppt	Resource Document
App Guide Levels Performance.docx	Resource Document
App Guide Levels Performance.ppt	Resource Document
Discuss Guide Components Developing People.docx	Resource Document
Discuss Guide Components Developing People.ppt	Resource Document
Fac Guide Motivating People.docx	Resource Document
Fac Guide Motivating People.ppt	Resource Document
Fac Guide Need Develop People.docx	Resource Document
Fac Guide Need Develop People.ppt	Resource Document
Fac Guide Setting High Standards.docx	Resource Document
Fac Guide Setting High Standards.ppt	Resource Document
Competency Assessment Tool.docx	Resource Document
Development Methods Tool.docx	Resource Document
Levels Performance Tool.docx	Resource Document
Motivating Generations Tool.docx	Resource Document
Our Work Culture Tool.docx	Resource Document
Right Fit Tool.docx	Resource Document
Skill Will Matrix.docx	Resource Document
Top Performer Development Tool.docx	Resource Document
Components People Development Self Assess.docx	Resource Document
Engage Empower Encourage Self Assess.docx	Resource Document
Setting High Standards Self Assess.docx	Resource Document

Embracing Diversity Leading Diversity

Language: English Description/Overview: Diversity is a fact of life in the modern marketplace and workforce. In this course, you'll learn skills to **Target Audience:** effective leadership **Course Duration:**

help you manage and leverage diversity for the benefit of the organization. Supervisors, managers, and executives who wish to develop or improve the skills necessary for 37 minutes

Title	Asset Type
Leading Diversity	Course
The Inclusion Dividend: Why Investing in Diversity & Inclusion Pays Off	Book
The Cultural Intelligence Difference: Master the One Skill You Can't Do Without in	
Today's Global Economy	Book
Generations at Work: Managing the Clash of Boomers, Gen Xers, and Gen Yers	
in the Workplace, Second Edition	Book
Diversity at Work: The Practice of Inclusion	Book
Flex: The New Playbook For Managing Across Differences	Summary
The Multicultural Mind: Unleashing the Hidden Force for Innovation in Your Organization	Audiobook
Leading With Cultural Intelligence: The Real Secret to Success, Second Edition	Audiobook
Say Anything to Anyone, Anywhere: 5 Keys to Successful Cross-Cultural Communication	Audiobook
Leadership and the Sexes: Using Gender Science to Create Success in Business	Audiobook
Barbara Byrne, The Importance of Diversity	Video
Frans Johansson, The Power of Diversity	Video
David Bell, Diversity Is Good Business	Video
Sahar Hashemi, Diversity in Business	Video
The Advantages of Cultural Diversity by Erin Meyer	Video
Difference Beyond Diversity by Gareth Jones	Video
Diverse Teams Deliver Results by Kelly Thompson	Video
How Inclusive Leaders Create Workplace Diversity by Howard Ross	Video
The Threat of Diversity by Sue Powell	Video
Diversity of Thought by Carmen Medina	Video
App Guide Diversity Management Practices.docx	Resource Document
App Guide Diversity Management Practices.ppt	Resource Document
Discuss Guide Diversity Preconditions.docx	Resource Document
Discuss Guide Diversity Preconditions.ppt	Resource Document
Discuss Guide Personal Awareness.docx	Resource Document
Discuss Guide Personal Awareness.ppt	Resource Document
Fac Guide Diversity Trends.docx	Resource Document
Fac Guide Diversity Trends.ppt	Resource Document
Business Diversity Trends Tool.docx	Resource Document
Diversity Practices Tool.docx	Resource Document
Leading Diversity Tool.docx	Resource Document
Strategic Alignment Tool.docx	Resource Document
Conditions Learning Effectiveness Self Assess.docx	Resource Document
Diversity Benefits Self Assess.docx	Resource Document
Personal Awareness Tool.docx	Resource Document

Leader as Coach Developing Successful Coaching Relationships

Language:	English
Description/Overview:	Leaders must support a culture conducive to coaching and be capable of stepping into a coaching
	role at any time. In this course, you'll learn how to build dynamic and purposeful coaching relationships.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	1 hour, 2 minutes

Assets associated with this course include: Title	Asset Type
Developing Successful Coaching Relationships	Course
Coaching and Mentoring: Practical Techniques for Developing Learning and Performance,	
Third Edition	Book
Communicate Like a Leader: Connecting Strategically to Coach, Inspire, and Get Things D	
Anytime Coaching: Unleashing Employee Performance, Second Edition	Book
Strength-Based Leadership Coaching in Organizations: An Evidence-based Guide to	Dook
Positive Leadership Development	Book
Neuroscience for Coaches: How to Use the Latest Insights for the Benefit of Your Clients,	200.0
Second Edition	Book
Everyday Coaching: Using Conversation to Strengthen Your Culture	Book
The Extraordinary Coach: How the Best Leaders Help Others Grow	MIT/SMR
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Action Coaching: How to Leverage Individual Performance for Company Success1	Audiobook
Coaching for Performance: GROWing Human Potential and Purpose: The Principles and	
Practice of Coaching and Leadership, Fourth Edition	Audiobook
The Leadership Playbook: Creating a Coaching Culture to Build Winning Business Teams	Audiobook
Coaches Build Self-Confidence featuring Jay conger	Video
Six Question Coaching Process featuring Marshall Goldsmith	Video
Great Coaching: Don't Give the Answer by Jason Jeffay	Video
Good Coaches Ask Questions by Jack Zenger	Video
Close the Performance Gaps by Scott Eblin	Video
Four Reasons People Don't Do Things by Shari Harley	Video
Coaching Team Members by Jay Conger	Video
Be a Better Coach	Video
Coaching Challenges Discuss Guide.docx	Resource Document
Coaching Challenges Discuss Guide.ppt	Resource Document
Coaching Role Fac Guide.docx	Resource Document
Coaching Role Fac Guide.ppt	Resource Document
Coaching Skills Fac Guide.docx	Resource Document
Coaching Skills Fac Guide.ppt	Resource Document
Goal Setting App Guide.docx	Resource Document
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Coaching Challenges Tool.docx	Resource Document
Evaluation Actions Tool.docx	Resource Document
Exploring Options Tool.docx	Resource Document
Smart Goals Tool.docx	Resource Document
Coaching Skills Self Assessment.docx	Resource Document
Rapport Relationships Self Assessment.docx	Resource Document

Leading Through Change Leading Through the Challenge of Change

Language: Description/Overview:	English Effective change leaders have a process to follow and know how to engage people in making change
	happen. This course will help you set the stage for change, follow steps to make change happen, and lead people in the change process.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	1 hour, 19 minutes

Assets associated with this course include:

Title	Asset Type
eading Through the Challenge of Change	Course
eading Change from the Middle: A Practical Guide to Building Extraordinary Capabilities	Book
chieve with Accountability: Ignite Engagement, Ownership, Perseverance, Alignment,	
Change	Book
1anaging and Leading People through Organizational Change: The Theory and Practice	
f Sustaining Change through People	Book
laking Sense of Change Management: A Complete Guide to the Models, Tools and	
echniques of Organizational Change, 4th Edition	Book
eading Change	MIT/SMR
he Heart of Change: Real-Life Stories of How People Change Their Organizations	Summary
he Q-Loop: The Art and Science of Lasting Corporate Change	Audio Summary
Dut Think: How Innovative Leaders Drive Exceptional Outcomes	Audio Summary
eading Continuous Change: Navigating Churn in the Real World	Audiobook
hriving On Chaos: A Handbook for a Management Revolution	Audiobook
eadership for a Fractured World: How to Cross Boundaries, Build Bridges, and	
lead Change	Audiobook
witch: How to Change Things When Change Is Hard	Audiobook
hange Needs Emotional Leadership by Liz Mellon	Video
he Role of Urgency in Change by John Kotter	Video
low to Be an Effective Change Agent by Tom Catania	Video
low to Embed Change by Liz Mellon	Video
lanning for Change by Anne Riches	Video
(now When to Introduce Change by John Maxwell	Video
hree Mindsets to Embrace Change by Sharon Melnick 128232	Video
even Ways to Message Change To Your Team by Sharon Melnick 128231	Video
Ise Outlines to Improve Communication by Heide Abelli 127953	Video
gility Requires Assessments by Heidi Grant Halvorson 78791	Video
lse Leverage to Resolve Conflict by Stewart Levine 104228	Video
lanage with a Microscope and a Telescope by Dominic Barton 62394	Video
eeping Momentum Going During Times of Change by Paul Levy	Video
ealing Conflict App Guide.docx	Resource Document
Dealing with Conflict App Guide.ppt	Resource Document
eadding People in Change Fac Guide.docx	Resource Document
eading People in Change Fac Guide.ppt	Resource Document
erspectives on Change Fac Guide.docx	Resource Document
erspectives on Change Fac Guide.ppt	Resource Document
Removing Barriers Fac Guide.docx	Resource Document
Removing Barriers Fac Guide.ppt	Resource Document
Setting Stage App Guide.docx	Resource Document
etting Stage App Guide.ppt	Resource Document
Short Term Wins Discuss Guide.docx	Resource Document

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(continued from pg. 18)

<u>Title</u>

Short Term Wins Discuss Guide.ppt Business Research Tool.docx Change Equation Tool.docx Communicating to Change Aduience Tool.docx Conflict Management Tool.docx Create Vision for Change Tool.docx Defusing Conflict Tool.docx Key People Tool.docx Key People Tool.docx Removing Barriers Tool.docx Sharing Concerns Tool.docx Signs Strategies Tool.docx Types of Resistance Tool.docx Change Leadership Self-Assessment.docx Your Perspectives on Change Self Assessment.docx

Asset Type

Resource Document Resource Document

Leading Virtually Leading Virtually

Language:	English
Description/Overview:	Virtual leadership requires using processes and technologies, but even more importantly, leading
	people with diverse and distant talents. This course helps leaders leverage virtual benefits and meet the
	inevitable challenges.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for
	effective leadership
Course Duration:	43 minutes

Title	Asset Type
Leading Virtually	Course
Projects Without Boundaries: Successfully Leading Teams and Managing Projects	
in a Virtual World	Book
Virtual Team Success: A Practical Guide for Working and Leading from a Distance	Book
Virtual Leadership: Practical Strategies for Getting the Best Out of Virtual Work and	
Virtual Teams	Book
Interact and Engage! 50+ Activities for Virtual Training, Meetings, and Webinars	Book
TBD	MIT/SMR
Collaboration: How Leaders Avoid the Traps, Build Common Ground, and Reap	
Big Results	Summary
Uniting the Virtual Workforce: Transforming Leadership and Innovation in the	
Globally Integrated Enterprise	Audiobook
Sue Powell: Face-to-Face Versus Virtual Management	Video
Rick Lent: Virtual Meetings That Work	Video
Howard Guttmann: Managing Conflict in High Performance Teams	Video
Leading a Virtual Collaborative Team by Tamara Erickson	Video
Managing a Virtual or Matrix Team by Jason Jeffay	Video
Leading More Effectively Remotely by Kevin Eikenberry	Video
Leading Virtual Meetings by Keith Ferrazzi	Video
Leading Effectively in a Virtual Environment by Eddie Obeng	Video
Executing Projects App Guide.doc	Resource Document
Team Technology Needs Slides.ppt	Resource Document
Team Technology Fac Guide.doc	Resource Document
Virtual Team Requirements Discuss Guide.doc	Resource Document
Virtual Team Requirements Slides.ppt	Resource Document
Executing Projects Toold.docx	Resource Document
Team Technology Tool.docx	Resource Document
Virtual Team Requirements Tool.docx	Resource Document
Interpersonal Challenges Self Assessment.docx	Resource Document
Leadership Practices Self Assessment.docx	Resource Document

Managing Conflict Leading Others through Conflict

Language:	English
Description/Overview:	Effective leaders promote a positive perspective on workplace conflict that filters down
	to their teams, helping them view conflict through the same eyes. In this course you'll
	learn how to effectively lead others through conflict.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	43 minutes

Title	Asset Type
Leading Others through Conflict	Course
Conflict Management	Book
The Essential Workplace Conflict Handbook: A Quick and Handy Resource for Any	
Manager, Team Leader, HR Professional, or Anyone Who Wants to Resolve Disputes	
and Increase Productivity	Book
Engagement: Transforming Difficult Relationships at Work	Book
Bad Apples: How To Manage Difficult Employees, Encourage Good Ones To Stay, And	
Boost Productivity	Book
Capitalizing on Conflict: Strategies and Practices for Turning Conflict to Synergy in	
Organizations	Summary
Negotiating the Impossible: How to Break Deadlocks and Resolve Ugly Conflicts	
(without Money or Muscle)	Audiobook
The Elephant in the Boardroom: How Leaders Use and Manage Conflict to	
Reach Greater Levels of Success	Audiobook
Mindsets to Bring to Conflicts by Stewart Levine	Video
Avoiding or Seeking Conflict by Amy Gallo	Video
Dealing with Different Types of Conflict by Amy Gallo	Video
How to Open a Conversation by Amy Gallo	Video
Use Leverage to Resolve Conflict by Stewart Levine	Video
Overcome Emotional Feelings by Amy Gallo	Video
Managing Conflict in High Performance Teams by Howard Guttman	Video
Words to Use in Tough Conversations by Amy Gallo	Video
Leaning Into Conflict by Amy Gallo	Video
App Guide Conflict Behabiors.docx	Resource Document
App Guide Conflict Behabiors.ppt	Resource Document
App Guide Confronting Conflict.docx	Resource Document
App Guide Confronting Conflict.ppt	Resource Document
Discuss Guide Considering Conflict.docx	Resource Document
Discuss Guide Considering Conflict.ppt	Resource Document
Fac Guide Conflict Perspectives.docx	Resource Document
Fac Guide Conflict Perspectives.ppt	Resource Document
Fac Guide Conflict Resolution.docx	Resource Document
Fac Guide Conflict Resolution.ppt	Resource Document
Conflict Behaviors Tool.docx	Resource Document
Conflict Manager Tool.docx	Resource Document
Conflict Resolution Process Tool.docx	Resource Document
Conflict Situations Tool.docx	Resource Document
Confrontation Action Plan Tool.docx	Resource Document
Group Perspective tool.docx	Resource Document
Questions to Uncover Root Cause of Conflict Tool.docx	Resource Document
Sources Conflict Tool.docx	Resource Document
Win Win Considerations.docx	Resource Document
Instinctive Reactions Self Assess.docx	Resource Document
Perspectives Conflict Self Assess.docx	Resource Document
Tips Conflict Involvement Tool.docx	Resource Document

LEADING YOURSELF

COMPETENCY TRACK

Leading Yourself: Self-leadership is the foundation of effective leadership — you can't lead others until you know how to lead yourself. Learn how to lead with authenticity, emotional intelligence, and presence.

Module	Course Title
Leadership Networking	Networking to Improve Leadership Effectiveness
The Accountable Leader	Accountable Leadership
The Agile Leader	The Agile Leader
The Emotionally Intelligent Lead	er Becoming an Emotionally Intelligent Leader
Leader Transitions	New Leader Transitions Available Q3
The Mindful Leader	Leading with Mindfulness Available Q3
The Ethical Leader	Leading with Values & Ethics Available Q3
Executive Presence	Leading with Executive Presence Available Q4
Women & Leadership	Women in Leadership Available Q4

Leadership Networking Networking to Improve Leadership Effectiveness

Language:	English
Description/Overview:	Effective networking is a leadership skill linked to stronger performance on the job. In this course,
	you'll learn how to develop and expand your network to improve your own effectiveness, as well as that
	of others in your organization.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership
Course Duration:	43 minutes

Title	Asset Type
Networking to Improve Leadership Effectiveness	Course
The Relationship Engine: Connecting with the People Who Power Your Business	Book
The Complete Guide to Professional Networking: The Secrets of Online and Offline Succes	ss Book
Working Relationships: Using Emotional Intelligence to Enhance Your Effectiveness with	
Others, Revised Edition	Book
Successful Networking: How to Build New Networks for Career or Company Progression	Book
Flat World Navigation: Collaboration and Networking in the Global Digital Economy	Book
The New Rules of Networking: The Essential Rules And Secrets To Modern Networking	Book
The Networking Survival Guide: Practical Advice to Help You Gain Confidence,	
Approach People, and Get the Success You Want, Second Edition	Summary
Strategic Connections: The New Face of Networking in a Collaborative World	Audiobook
Click: The Magic of Instant Connections	Audiobook
Who's Got Your Back: The Breakthrough Program to Build Deep, Trusting Relationships	
That Create SuccessAnd Won't Let You Fail	Audiobook
It's Not Just Who You Know: Transform Your Life (and Your Organization) by Turning	
Colleagues and Contacts into Lasting, Genuine Relationships	Audiobook
"Networking Doesn't Have to be Sleazy", featuring Dorie Clark	Video
Create a Mastermind Group for Your Career", featuring Dorie Clark	Video
Five Steps to Building Your Network by Scott Eblin	Video
How are you Perceived?, featuring Dorie Clark	Video
The Right and Wrong Way to Network, featuring Dorie Clark	Video
The Importance of Strategic Networks by Herminia Ibarra	Video
Relating: Building a Network by Deborah Ancona	Video
Networking: Making a Good Impression by Devora Zack	Video
Seven Elements of Effective Networking by Diane Darling	Video
Women and Networking by Kelly Watson	Video
"Networking Doesn't Have to be Sleazy", featuring Dorie Clark	Video
Create a Mastermind Group for Your Career", featuring Dorie Clark	Video
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Networking: Making a Good Impression by Devora Zack	Video
Seven Elements of Effective Networking by Diane Darling	Video
Women and Networking by Kelly Watson	Video
App Guide Network Mapping.doc	Resource Document
App Guide Network Mapping.ppt	Resource Document
Discuss Guide Identity Skills.doc	Resource Document
Discuss Guide Identity Skills.ppt	Resource Document
Fac Guide Networking Mindset.doc	Resource Document
Fac Guide Networking Mindset.ppt	Resource Document
Directing Networks Tool.docx	Resource Document
Networking Mindset Tool.docx	Resource Document
Networking Types Toold.docx	Resource Document
Network Identity Self Assessment.docx	Resource Document
Social Stills Self Assessment.docx	Resource Document

The Accountable Leader Accountable Leadership

 Language:
 English

 Description/Overview:
 Accountability is about taking ownership of your own actions, and it's key to your organization's success. In this course, you'll learn how to foster and determine accountability, in your workplace, your team, and yourself.

 Target Audience:
 Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership

 Course Duration:
 43 minutes

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Alignment, & ChangeBookConflict without Casuaties: A Field Quide for Leaders Success: NonsenserNot Responsible Leaders Developing Acture of Responsibility in an Uncertain WollBookAccountability: Taking Ownership of Your Responsibility in an Uncertain WollBookBookCBCBookBookBook<	Accountable Leadership	Course
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The Agile Leader The Agile Leader

Language:	English
Description/Overview:	Even a small shift in direction can accelerate success. In this course, you will learn how to adopt a
	focused and flexible mindset; respond quickly with adaptive techniques; and empower others to
	reach the goal.
Target Audience:	Supervisors, managers, and executives who wish to develop or improve the skills necessary
	for effective leadership
Course Duration:	43 minutes

Title	Asset Type
The Agile Leader	Course
Embracing Change in Formula One Racing by Mark Gallagher	Video
Psychologically Safe Work Environments by Amy Edmondson	Video
Expertise: The Enemy of Innovation	Video
Attributes of Agile Leaders by Mike Roberto	Video
The Adaptive Leader: Be An Iceberg by Joanna Barsh	Video
Leading Change at All Levels by Deborah Ancona	Video
How to Go Faster Day to Day by Steve Strout	Video
Agility Requires Assessments by Heidi Grant Halvorson	Video
Agile Leadership by Paul Levy	Video
Adaptive Capacity: How Organizations Can Thrive in a Changing World	Summary
App Guide Assessing Gap.docx	Resource Document
App Guide Assessing Gap.ppt	Resource Document
Fac Guide Mindset Shift.docx	Resource Document
Fac Guide Mindset Shift.ppt	Resource Document
Balance Focus and Agility Tool.docx	Resource Document
Chart and Check in Tool.docx	Resource Document
Skills Feedback Discussion Tool.docx	Resource Document
Team Learning Tool.docx	Resource Document
Agility Obstacles Self Assessment.docx	Resource Document
Leveraging Agile Skills Self Assessment.docx	Resource Document

The Emotionally Intelligent Leader Becoming and Emotionally Intelligent Leader

 Language:
 English

 Description/Overview:
 Building emotional intelligence can help you make better decisions and improve your business

 relationships. In this course, you'll learn skills and behaviors to develop your emotional competency and become a more mindful and capable leader.

 Target Audience:
 Supervisors, managers, and executives who wish to develop or improve the skills necessary for effective leadership

 Course Duration:
 58 minutes

Becoming and Emotionally Intelligent LeaderCourseEmotional Intelligence Pocketbock: Little Exercises for an Intuitive LifeBookEmotional Intelligence: Manging Emotions to Make a Positive Impact on YourBookThe EQ Edge: Emotional Intelligence and You Success, Third EditionBookWhat Makes a Leader: Why Emotional Intelligence MattersBookOrganizations Through Emotional Intelligence MattersBookOrganizations Through Emotional Intelligence MattersMIT/SMRPrinal Leader: Ship: Realizing the Power of Emotional Intelligence, Renew YourAudiobookEGO vs. EC. How Top Business Leaders Beat 8 Ego Traps with Emotional IntelligenceAudiobookReationship, Sustain Your EffectivenesAudiobookReationship, Sustain Your EffectivenesAudiobookReationship, Sustain Your EffectivenesVideoEnotional Intelligence Darive Mark BayondsVideoUnderstanding Emotional Alignment by Marcia ReynoldsVideoReationship, Roman Et Editor Stards StardsVideoUnderstanding Emotional Intelligence Mark StardsVideoUnderstanding Emotional Intelligence Mark StardsVideoUnderstanding Emotional Alignment by Marcia ReynoldsVideoComfort Zone Is the Enemy of Edo Lyans RaberryVideoComfort Zone Is the Enemy of Edo Lyans RaberryVideoPersonal Competencies App GuidedocxResource DocumentPersonal Competencies App GuidedocxResource DocumentPersonal Competencies App GuidedocxResource DocumentPersonal Competencies App GuidedocxResource Document	Title	Asset Type
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